Approved For Release 2003/04/29: CIA-RDP84-00780R003100150002-2

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

H. B. VAN GORDER

Assistant Dean
Administrative Director
Advanced Management Program

Soldiers Field
Boston, Massachusetts 02163

November 17, 1969

Mr. R. L. Bannerman Deputy Director for Support Central Intelligence Agency Washington, D. C. 20505

Dear Mr. Bannerman:

This will confirm that Mr. has been listed for admission to the Summer 1970 session of the Advanced Management Program. Formal notification and detailed information will be mailed on or about March 1, 1970.

Sincerely,

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Deen H. B. Yes Gorder, Administrative Birector Advanced Management Program Graduate School of Business Administration Harvard University Boston, Massachusetts 02163

#### Dear Dean Yan Gorder:

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This is to confirm the conversation on 31 October between Dr. Hugh Y. Cunningham, Director of Training, and a member of your staff with regard to the Central Intelligence Agency's participation in the Advanced Management Program during 1970.

reduce its perticipation in the regular sessions of the ARP; however, we are pleased that you will be able to accommodate Mr.

In the Special Summer Session, 1979-71, and Mr.

In the Fall 1970 Session. Should a space become available in the Spring session, we are prepared to nominate a well-qualified candidate who, we believe, should be able to make a contribution to the Program.

When the Summer Session curriculum becames eveilable, please forward a copy of it to our Director of Training.

Sincerely,

SIGNED R. L. Bannerman

R. L. Bannerman Deputy Director for Support

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ORIGINATOR:

Hugh T. Cunningham
Chairman
Training Selection Board

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### Approved For Release 2003/04/29 ; CIA-RDR84-00780R003100150002-2 CONFIDENTIAL SECRET UNCLASSIFIED OFFICIAL ROUTING SLIP STAT INITIALS DATE V NAME AND ADDRESS TO 1 Deputy Director for Support Director of Training 819 1000 Glebe 2 3 Ą 5 6 ACTION DIRECY REPLY PREPARE REPLY DISPATCH RESCRIMENDATION APPROVAL COMMENT RETURN FILE CONCURRENCE INFORMATION SIGNATURE Remarks: Bob, Attached is a copy of my letter to Dean Van Gorder at Harvard, as we discussed. I find that I had already sent the announcement on the summer AMP offering on to the Director of Training. Also attached is a copy of my M.O.R. on the recent Harvard visit. 1 to 2: Please prepare for Mr. Bannerman's signature ar appropriate follow-up letter to Dean Van Gorder making our "proposal" with respect to participation in the (OVER) FOLD HERE TO RETURN TO SENDER DATE FROM: NAME, ADDRESS AND PHONE NO. 10/21/69 John M. Clarke, Director/PPB Approved For Release 2003/04/29 CIA RDP84-00780 R003100150002-2

21 October 1969

Dean Harold B. Van Gorder Harvard Business School Soldiers Field Station Boston, Mass.

Dear Van:

It was good seeing you again and having the opportunity to meet with the AMP group. I also enjoyed my visit with the PMD people and hope you will pass along my appreciation to Woody Flowers.

I have passed the information on the summer AMP offering along to Bob Bannerman, our Deputy Director for Support and a former member of the AMP. Bob is responsible, along with other things, for training policy and implementation for the Agency, and he will be in touch with you shortly concerning this new program.

Again, my thanks for an interesting and informative session.

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Personal regards,

**ILLEGIB** 

John M. Clarke
Director of Planning,
Programming, and Budgeting

10 October 1969

MEMORANDUM FOR THE RECORD

SUBJECT: Visit to Harvard University

- 1. On Friday, 3 October, and Saturday, 4 October, I visited Harvard University Graduate School of Business Administration Advanced Management Program (AMP) and the Program for Management Development (PMD). I attended classes and conferred with faculty and administrative officials of both programs. I also took the opportunity to follow up with Dean Van Gorder (AMP) his previous agreement to accept candidates from CIA for all AMP offerings.
- 2. Dean Van Gorder explained that the circumstances causing Harvard to defer acceptance of the Agency candidate last February were unfortunate and that he hoped to have an Agency slot for all future AMP courses, including the new summar offerings -- two six-week sessions extending into each summer. He asked that the Agency nominate a candidate for the summer session without prejudice to our participation in the regular fall and spring sessions. I told him I would discuss this matter with the Executive Director and the Director of Training and respond shortly. [Note: Agency nominees for AMP clearly should be scheduled for or involved in key management assignments in the Agency and include division and office heads, Assistant Deputy Directors, etc. If we relax on the level of candidates, I expect we will lose our position with HBS.]
- 3. I also spent an hour with Dean Woodford Flowers, Administrative Director of the PMD program in which the Agency has two participants. Flowers was highly complimentary of Agency people and expressed the hope that we would provide two for each PMD session. He went into great depth outlining the course coverage and I am convinced the Agency would do well to have our on-coming executives enrolled in all PMD offerings.
- 4. I found our participants fully involved and constructively contributing to both courses. I took the occasion to invite representatives of the PMD to spend a weekend at my place in New Hampshire which provided an informal atmosphere in which to respond to questions about Agency work. I believe the session was productive.

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5. I also again visited the M.I.T. program and was impressed that this offering is equal to or superior for selected S&T candidates to the Harvard offering for AMPs. I suggest we may wish to send S&T candidates to the M.I.T. course rather than Harvard.

John M. Clarke

Director of Planning, Programming, and Budgeting **ILLEGIB** 

Distribution:

orig - Executive Director

(1) Director of Training

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John W. Coffey

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Personal regards.

(signed) John H. Clarke

John M. Clarke
Director of Planning,
Programming, and Budgeting

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